

## Tentative Programme for OAV Delegation to Vietnam 19.–26. November 2019

*Subject to changes – unless indicated meetings have been confirmed*

*Status: 14.11.2019*

<b>Monday</b>	<b>Monday</b>	
	<b>18.11.2019</b>	
		Flight to Ho Chi Minh City

<b>Tuesday</b>	<b>Tuesday</b>	
	<b>19.11.2019</b>	<b>Ho Chi Minh City</b>
	Early morning	Arrival in Ho Chi Minh City and individual transfer to hotel <i>Sofitel Plaza Hotel, 17 Lê Duẩn, Bến Nghé, Quận 1, Hồ Chí Minh City</i>
	09:00 hrs - 10:00 hrs	Welcome by <ul style="list-style-type: none"> <li><b>Mr. Horst Geicke</b>, Chairman, Legal Representative and Investor of Deutsches Haus Ho Chi Minh City and by OAV Delegation Head</li> </ul> and <b>Tour of Deutsches Haus Ho Chi Minh City</b> <i>Foyer, Deutsches Haus, 33 Lê Duẩn, Bến Nghé, Quận 1, Hồ Chí Minh City</i>
	10:00 hrs - 12:00 hrs	<b>Briefing Session</b> Welcome by <ul style="list-style-type: none"> <li><b>Dr. Josefine Wallat</b>, German Consul General</li> </ul> Country Briefing <ul style="list-style-type: none"> <li><b>Dr. Frauke Schmitz-Bauerdick</b>, GTAI Director Vietnam</li> <li><b>Mr. Oliver Regner</b>, Executive Director of European Chamber of Commerce</li> <li><b>Mr. Jean-Jacques Bouflet</b>, Vice Chairman of European Chamber of Commerce</li> <li><b>Ms. Marta Bettinazzi</b>, IP Business Advisor, South-East Asia IPR SME Helpdesk</li> </ul> <i>Conference Room, 2<sup>nd</sup> Floor, Deutsches Haus, 33 Lê Duẩn, Bến Nghé, Quận 1, Hồ Chí Minh City</i>
	12:00 hrs - 13:30 hrs	<b>Networking Lunch</b> sponsored by Deutsches Haus Ho Chi Minh City <i>“Berlin“ Restaurant, Deutsches Haus, 33 Lê Duẩn, Bến Nghé, Quận 1, Hồ Chí Minh City</i>

	14:00 hrs - 15:30 hrs	<b>Company Visit: VinaCapital Group</b>  And economic briefing on Vietnam by <ul style="list-style-type: none"> <li>• <b>Mr. Michael Kokalari</b>, Chief Economist, VinaCapital</li> <li>• <b>Mr. Khanh Tran</b>, Partner, VinaCapital Ventures</li> <li>• <b>Mr. Hieu Do</b>, Senior Vice President, Real Estate Investments, VinaCapital</li> </ul> <i>115 Nguyễn Huệ, Bến Nghé, Quận 1, Hồ Chí Minh City</i>
	16:00 hrs - 17:00 hrs	Refreshment at Hotel  <i>Sofitel Plaza Hotel, 17 Lê Duẩn, Bến Nghé, Quận 1, Hồ Chí Minh City</i>
	17:30 hrs	<b>Delegation reception</b> with local representatives of OAV member companies, Vietnamese start-up companies and selected European business representatives  <i>Hotel des Arts Saigon – MGallery, 76-78 Nguyễn Thị Minh Khai, Phường 6, Quận 3, Hồ Chí Minh City</i>

<b>Wednesday</b>	<b>Wednesday</b> <b>20.11.2019</b>	<b>Ho Chi Minh City</b>
	09:00 hrs - 09:30 hrs	Transfer by bus to TOONG VISTA VERDE
	09:30 hrs - 11:00 hrs	Visit of co-working space and update on Vietnam's thriving start-up scene by <ul style="list-style-type: none"> <li>• <b>Ms. Phi Van Nguyen</b>, Chairwoman of Vietnam Angel Network, Chairwoman of Open Innovation Vietnam, Member of <u>Steering Committee of Project 844 by Ministry of Science &amp; Technology</u></li> </ul> <b>TOONG VISTA VERDE</b> , Floor 1, Faifo Lane, 2 Phan Van Dang, Thanh My Loi ward, District 2, Ho Chi Minh City
	11:00 hrs - 11:15 hrs	Transfer by bus to Vincom Center Landmark 81
	11:15 hrs - 11:45 hrs	<b>Tour of Compass Offices</b>  <i>Level 72, Vincom Center Landmark 81, 208 Nguyen Huu Canh Street, Bin Thanh District, Ho Chi Minh City</i>
	11:45 hrs - 12:00 hrs	Transfer by bus to Bitexco Financial Tower

	12:30 hrs - 14:00 hrs	<p><b>Working lunch</b></p> <p>Legal briefing on “Conditions for market entry in the service sector of Vietnam” by</p> <ul style="list-style-type: none"> <li>• <b>Dr. Jörg-Michael Scheil</b>, Partner, Chief Representative, SCHULZ NOACK BÄRWINKEL, Rechtsanwälte PartmbB</li> </ul> <p>and</p> <p>Testimonial on a successful market entry by</p> <ul style="list-style-type: none"> <li>• <b>Mr. Alexander Ziehe</b>, Director of Business Development Asia-Pacific, Viessmann Werke GmbH &amp; Co. KG</li> </ul> <p><i>A Compass Offices, Bitexco Financial Tower, 7, 2 Hải Triều, Bến Nghé, District 1, Hồ Chí Minh City</i></p>
	14:00 hrs - 14:30 hrs	Transfer by bus to Tan Thuan Export Processing Zone
	14:30 hrs - 16:00 hrs	<p><b>Site visit: Tan Thuan Export Processing Zone</b></p> <p><i>TTC conference hall, 2nd floor of TTC Building, Tan Thuan EPZ. Tân Thuận Đông Ward, District 7, Hồ Chí Minh City</i></p>
	16:00 hrs - 16:30 hrs	<p><b>Company Visit of Pepperl+Fuchs Vietnam</b></p> <p><i>Lot S12-16A. Street 20. Tan Thuan EPZ. Tân Thuận Đông Ward District 7, Hồ Chí Minh City</i></p>
	16:45 hrs - 17:30 hrs	<p>Briefing about Business &amp; Investment Opportunities in Central Vietnam by</p> <ul style="list-style-type: none"> <li>• <b>Mr. Hoang Thuy Duong</b>, KPMG &amp; Central Vietnam Delegate Community Building for EuroCham</li> </ul> <p><i>TTC conference hall, 2nd floor of TTC Building, Tan Thuan EPZ. Tân Thuận Đông Ward, District 7, Hồ Chí Minh City</i></p>
	17:30 hrs - 18:30 hrs	Transfer by bus to the airport
	20:00 hrs - 21:20 hrs	Transfer by aircraft to Da Nang with Vietnam Airlines VN142
	21:50 hrs - 22:20 hrs	<p>Airport pick-up and transfer to delegation hotel Da Nang: <b>Meliá Danang Beach Resort</b></p> <p><i>No 19, Truong Sa Street, Hoa Hai Ward, Ngu Hanh Son District, Danang</i></p>

Thursday	<b>Thursday</b> <b>21.11.2019</b>	<b>Da Nang</b>
	08:00 hrs - 09:30 hrs	Transfer by bus to THACO Chu Lai
	09:30 hrs - 11:30 hrs	<b>Company visit: Thaco, Bus production plant</b> <i>Hamlet #4, Tam Hiep Commune, Nui Thanh District, Quang Nam Province</i>
	11:30 hrs - 12:30 hrs	<b>Lunch</b>
	12:30 hrs - 13:00 hrs	Transfer by bus to Messer Group Gas Production Plant & Hoa Phat Steelwork
	13:00 hrs - 14:30 hrs	<b>Company Visit: Messer Group Gas Production Plant &amp; Hoa Phat Steelwork</b> <i>Messer Dung Quat, Binh Dong, Binh Son, Quang Ngai, Vietnam</i>
	14:30 hrs - 16:00 hrs	Transfer by bus to VinEco Agriculture project
	16:00 hrs - 17:30 hrs	<b>Company Visit: VinEco Agriculture project</b> <i>Binh Minh, Thang Binh District, Quang Nam Province 52000, Vietnam</i>
	17:30 hrs - 18:00 hrs	Transfer by bus to Hoi An
	18:00 hrs	<b>Walking tour Hoi An</b> <b>Dinner in Hoi An at Restaurant Mango Mango</b> <i>45 Nguyễn Phúc Chu, Hội An</i>
	Evening	Transfer back to hotel by bus

Friday	Friday	Da Nang
	22.11.2019	
	09:15 hrs - 09:30 hrs	Transfer by bus to Investment Promotion Agency Danang
	09:30 hrs - 10:45 hrs	Meeting with Investment Promotion Agency Danang <i>2nd floor of Da Nang Administration Center, No. 24 Tran Phu Street, Da Nang City</i>
	10:45 hrs - 11:00 hrs	Transfer by bus to mgm technologies
	11:00 hrs - 12:00 hrs	<b>Company visit of web applications development company mgm technologies</b> and experience sharing with <ul style="list-style-type: none"> <li>• <b>Mr. Frank Müller</b>, Country Director Vietnam</li> </ul> <i>7 Pasteur, Hải Châu 1, Hải Châu, Đà Nẵng</i>
	12:00 hrs - 13:00 hrs	Transfer by bus with Lunch on bus to Groz-Beckert Vietnam
	13:00 hrs - 14:30 hrs	<b>Company visit of Groz-Beckert Vietnam</b> followed by a presentation of vocation training programme by <ul style="list-style-type: none"> <li>• <b>Mr. Gerd Teufel</b>, General Director Groz-Beckert</li> <li>• <b>Mr. Peter Häring</b>, Manager Vocational Training</li> </ul> <i>QL14B, Đại Nghĩa, Đại Lộc, Quảng Nam</i>
	14:30 hrs - 15:30 hrs	Transfer by bus to airport
	17:10 hrs - 18:25 hrs	Transfer by aircraft to Haiphong with VietJet Air VJ724
	19:00 hrs - 19:20 hrs	Airport pick-up and transfer to delegation hotel Haiphong: <b>Avani Hai Phong Harbour View</b> <i>12 Trần Phú, Máy Tơ, Ngô Quyền, Hải Phòng</i>

<b>Saturday</b>	<b>Saturday</b>	<b>Haiphong</b>
	<b>23.11.2019</b>	
	08:00 hrs - 09:30 hrs	Networking breakfast with local North-Eastern Chapter Delegates of the European Chamber of Commerce in Vietnam and Welcome by <ul style="list-style-type: none"> <li><b>Mr. Hans Kerstens</b>, Head of Sales and Marketing at DEEP C Industrial Zones Vietnam and Head of North-Eastern Chapter of the European Chamber of Commerce of Vietnam</li> </ul> <i>Avani Hai Phong Harbour View, 12 Trần Phú, Máy Tơ, Ngô Quyền, Hải Phòng</i>
	09:30 hrs - 10:00 hrs	Transfer by bus to Vietnamese Chamber of Commerce and Industry Haiphong
	10:00 hrs - 11:30 hrs	<b>Meeting with Vietnamese Chamber of Commerce and Industry Haiphong</b> <i>10 Đinh Tiên Hoàng, Minh Khai, Hồng Bàng, Hải Phòng</i>
	11:30 hrs - 13:30 hrs	<b>Tour of Deep C Industrial Zone and Harbour</b>
	Afternoon	Individual free time
	Evening	Overnight stay in Haiphong <i>Avani Hai Phong Harbour View, 12 Trần Phú, Máy Tơ, Ngô Quyền, Hải Phòng</i>

<b>Sunday</b>	<b>Sunday</b>	<b>Haiphong</b>
	<b>24.11.2019</b>	
	Sunday	No official delegation programme: Optional visits to Cat Ba Island or Ha Long Bay
	Evening	Overnight stay in Haiphong <i>Avani Hai Phong Harbour View, 12 Trần Phú, Máy Tơ, Ngô Quyền, Hải Phòng</i>

Monday	Monday 25.11.2019	Hanoi
	08:30 hrs - 09:15 hrs	Transfer by bus to Vinfast Haiphong
	09:15 hrs - 10:30 hrs	<b>Company visit:</b> VinFast Haiphong (Body shop and General Assembly shop/Car) <i>Dinh Vu – Cat Hai Economic Zone, Cat Hai Island, Haiphong, Vietnam</i>
	10:30 hrs - 11:00 hrs	<b>VinFast Test Drive</b> <i>Dinh Vu – Cat Hai Economic Zone, Cat Hai Island, Haiphong, Vietnam</i>
	11:00 hrs - 12:40 hrs	Transfer by bus to Almaz Center, Vinhomes Riverside, Long Bien, Hanoi
	12:40 hrs - 14:00 hrs	Networking lunch with Vietnamese start-ups and selected German companies sponsored by VinGroup with special Guest Speakers <ul style="list-style-type: none"> <li>• <b>Dr. Guido Hildner</b>, German Ambassador Vietnam</li> <li>• <b>Mr. Philipp Rösler</b>, Chairman of the Advisory Board of VinaCapital Ventures</li> <li>• <b>Mr. Björn Koslowski</b>, Deputy Chief Representative of Delegate of German Industry and Commerce in Vietnam / GBA</li> </ul> <i>Tunglokheen Restaurant (Chinese food) – Almaz Center – Vinhomes Riverside, Long Bien, Hanoi</i>
	14:00 hrs - 15:15 hrs	Transfer by bus to FPT Campus, Technology Village No.3 & 4, Software Area, Hoa Lac Hi-tech Park
	15:15 hrs - 17:00 hrs	<b>Company visit: FPT University</b> <i>Campus Technology Village No.3 &amp; 4, Software Area, Hoa Lac Hi-tech Park, Km29, Thanglong Freeway, Thach That District, Hanoi.</i>
	17:00 hrs - 18:30 hrs	Transfer by bus to Restaurant Madame Hien
	18:30 hrs	Dinner at Restaurant Madame Hien <i>15 Chân Cầm, Hàng Trống, Hoàn Kiếm, Hà Nội</i>

Tuesday	<b>Tuesday</b>	<b>Hanoi</b>
	<b>26.11.2019</b>	
	10:00 hrs - 11:00 hrs	Meeting with <ul style="list-style-type: none"> <li><b>Deputy Minister Vu Dai Thang, Ministry of Planning and Investment</b></li> </ul> <i>6B Hoàng Diệu, Quán Thánh, Ba Đình, Hà Nội, Vietnam</i>
	11:15 hrs - 12:15 hrs	Meeting with <ul style="list-style-type: none"> <li><b>H.E. Deputy Minister Do Thang Hai, Ministry of Industry and Trade</b></li> </ul> <i>Meeting room: 210, Block B, Ministry of Industry and Trade, 54 Hai Bà Trưng</i>
	14:00 hrs - 15:30 hrs	<b>Company Visit: T &amp;T Group Corporation JSC</b> <i>2A Phạm Sư Mạnh, Phan Chu Trinh, Hoàn Kiếm, Hà Nội, Vietnam</i>
	14:30 hrs - 15:00 hrs	Transfer by bus to Hilton Hanoi Opera
	Evening	End of programme and individual departure