

## **BUSINESS OPPORTUNITY SEMINAR SOUTH ASIA AND SOUTHEAST ASIA**

8 November 2022  
9:30 – 11:00am CET  
4:30 – 6:00pm (Manila time)  
online

### **AGENDA**

Berlin time 9:30am	<b>Opening Remarks</b> German Asian-Pacific Business Association <i>Almut Rößner, Executive Member of the Board</i>
09:35am	<b>ADB Business Opportunities in South Asia: Project Pipeline(s) on Water and Urban</b> <i>Regional introduction with ongoing and upcoming business opportunities</i> Jude E. Kohlhase, Unit Head, Project Administration, South Asia Department (SARD), ADB
9:55am	<b>ADB Business Opportunities in Southeast Asia: Project Pipeline</b> <i>Regional introduction with ongoing and upcoming business opportunities</i> Eric Quincieu, Principle Water Resources Specialist, South Asia Department (SERD), ADB
10:15am	<b>Doing Business with ADB and the ADB Procurement System</b> <i>ADB Update on Procurement Processes and Systems</i>
10:35am	<b>Case Study by Tractebel</b> <i>Experiences from the Mahaweli Water Security Investment Programme</i> Mr. Beau Freeman, Department Head, Sustainable Water and Land Resources, Tractebel Engineering GmbH
10:45am	<b>GPCCI Presentation</b>
10:50am	<b>Q&amp;A</b>
11:00am	<b>End of the Event</b>

**Moderation:** Carolin Welzel, Agency for Business & Economic Development