

# Business Opportunities in Nepal

## Cross-sectoral Business Mission

19 – 23 June 2023



## On-site Meetings and Company Visits

*The OAV – German Asia-Pacific Business Association, in cooperation with the NSST – Nepal Secretariat of Skills and Training is organising a cross-sector business trip “Business Opportunities in Nepal” from 19 – 23 June 2023.*

### Business Opportunities in Nepal

Nepal! A paradise for hikers, trekkers and mountaineers, yet little is known about the business opportunities for various industries that Nepal has to offer:

With its high mountains, numerous glaciers, and rivers, Nepal has great potential in renewable energies, e.g. climate-friendly water and solar power generation. The mostly untapped hydropower capacity is estimated at an enormous 83 gigawatt and thanks to strong UV radiation in high altitude regions, there are also plenty of opportunities in solar energy.

The Nepalese government has launched a comprehensive reform programme for public healthcare. For foreign companies in the field of medical technology, new opportunities exist in the provision and servicing of laboratory and hospital equipment.

German-Nepalese trade relations broadly leveled off again in 2021. German exports amounted to 37 million USD in 2021. Imports in the same year, valued at 28.3 million USD, are almost at the same level as in 2019 before Covid. According to a recent report by the Asian Development Bank, Nepal's GDP growth in 2021/2022 was 5.8%. Along with the support of accommodative macroeconomic policies, GDP is expected to remain at around 5% in 2023.

During this delegation trip OAV and Nepal Secretariat of Skills and Training (NSST) will provide German companies with comprehensive market insights and practical information needed to assess market opportunities, entry options, and programs of well-trained professionals. Participants will have a chance to learn from experts and German companies already operating in Nepal and will be introduced to key institutions and stakeholders.

Organiser

## Preliminary Programme

### Sunday (*working day in Nepal*), 18/06/23

- Arrival, get-together, cultural event and dinner
- Delegation briefing by OAV

### Monday, 19/06/23

- Overview of the economic situation in Nepal
- Intercultural competencies of Do's and Don'ts
- Presentation on investment opportunities and challenges
- Meeting with Nepal-German Chamber of Commerce and Industry (NGCCI) (*tbc*)
- Touristic Destination 1: Kathmandu City Tour

### Tuesday, 20/06/23

- Discussion of funding opportunities with local representatives of banks and Asian Development Bank (*tbc*)
- Visit relevant ministries
- Visit Nepal Bayern Electric Pvt. Ltd. (*tbc*)
- Presentations on Hydropower and IT in Nepal
- Touristic Destination 2: Pashupatinath Temple
- Reception by the German Embassy

### Wednesday, 21/06/23

- Visit DHL Express Nepal Pvt. Ltd. (*tbc*)
- Visit relevant associations
- Discussions with Nepal Youth Entrepreneurs Forum
- Success stories of companies and entrepreneurs in Nepal and returnees
- Incubation Hub and elevator pitches
- Touristic Destination 3: Swayambhu Stupa

### Thursday, 22/06/23, TVET-Day

- Vocational education in Nepal and its future outlook by CTVET (*tbc*)
- Bridging the gap with apprenticeship: A win-win approach by NSST
- Panel discussions
- Visit public and private vocational education centre
- Touristic Destination 4: Bhaktapur Durbar square

### Friday, 23/06/23, (optional: Pokhara/ Lumbini)

- Press conference
- Farewell meeting
- Trip to Pokhara or Lumbini (not included in fee)



#### Visa:

A visa is required to enter Nepal. Information on how to apply for visa will be provided by OAV.

#### Flights and Hotels:

Arrivals and departures are to be organized individually. Hotel contingents are blocked for the delegation in Kathmandu.

#### Costs:

Early Bird Tickets will be available until 31 March 2023 for a fee of 1,600 EUR.

From 1 April 2023 the Business Mission fee is 2,000 EUR (OAV members/ NSST partners) or 2,800 EUR (non-members) excluding flights and hotels. The companies bear the individual travel, accommodation, and catering costs as well as transport costs incurred on site.

## Registration

Please **register [here](#)** to receive the **binding registration form** with further details, which we ask you to submit **until 30 April 2023**..

For further information please write an e-mail to [klug@oav.de](mailto:klug@oav.de) with the following information:

I am interested in the Business Trip to Nepal

- please send me further information  
 please inform me by phone

.....  
 Title, last name, first name  
 .....  
 Position, company  
 .....  
 Street, post code, city  
 .....  
 Tel., e-mail

By providing my data, I give my consent to the processing of my personal data for the purpose of transmitting information about the business trip to Nepal.

The legal basis for processing is consent, Art. 6 Para. 1 lit. a) GDPR. I can revoke my consent at any time without giving reasons. Withdrawing my consent does not affect the legality of the processing carried out on the basis of my consent up to the point of withdrawal. I have taken note of the data protection regulations of the OAV (<https://www.oav.de/datenschutzbestimmung.html>).

.....  
 Date, Signature

## Contact

### OAV – German Asia-Pacific Business Association

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## Organiser

The OAV – German Asia-Pacific Business Association, and the Indo-German Chamber of Commerce act as the organiser of the business trip.  
 All (partial-)services such as flights and hotels etc. will be mediated.

Reference is made to the hotel and transport-specific regulations on possible cancellations. Contractual relationships only come between the participants and the respective service provider.



## Partner



## Supported by

