

Tentative Programme for OAV Delegation to Vietnam 19-26 November 2019

Subject to changes – some meetings have not been confirmed yet

Monday	Monday	
	18.11.2019	
		Flight to Ho Chi Minh City

Tuesday	Tuesday	Ho Chi Minh City
	19.11.2019	
	Early morning	Arrival in Ho Chi Minh City and transfer to delegation hotel
	Noon	<p>Welcome by Horst Geicke, Chairman, Legal Representative and Investor of Deutsches Haus Ho Chi Minh City and by OAV Delegation Head</p> <p>Tour of Deutsches Haus followed by light lunch to get to know delegation participants, sponsored by Deutsches Haus Ho Chi Minh City</p> <p>Welcome by Dr. Josefina Wallat, German Consul General</p> <p>Country Briefing</p> <ul style="list-style-type: none"> • Frauke Schmitz-Bauerdick, GTAI Director Vietnam • Oliver Regner, Executive Director of European Chamber of Commerce • Jean-Jacques Boufflet, Vice Chairman of European Chamber of Commerce • Marta Bettinazzi, IP Business Advisor, South-East Asia IPR SME Helpdesk <p><i>Deutsches Haus, 33 Lê Duẩn, Bến Nghé, Quận 1, Hồ Chí Minh</i></p>
	Afternoon	<p>Company Visit: VinaCapital Group</p> <p><i>115 Nguyễn Huệ, Bến Nghé, Quận 1, Hồ Chí Minh</i></p>
Evening	Delegation Dinner with local German and European business representatives	

Wednesday	Wednesday	Ho Chi Minh City
	20.11.2019	
	Morning	Company Visit: Vinamilk <i>VINAMILK Tower, Tân Trào, Tân Phú, District 7, Hồ Chí Minh</i>
	Noon	Briefing Lunch Legal briefing on “Conditions for market entry in the service sector of Vietnam” by Dr. Jörg-Michael Scheil , Partner, Chief Representative, SCHULZ NOACK BÄRWINKEL, Rechtsanwälte PartmbB and Testimonial on a successful market entry by Alexander Ziehe , Director of Business Development Asia-Pacific, Viessmann Werke GmbH & Co. KG
	Afternoon	Site visit: Start-up Center & Quang Trung Software City <i>Công viên phần mềm Quang, Nhà số 3, Tân Chánh Hiệp, Quận 12</i>
Evening	Transfer by aircraft to Da Nang with Vietnam Airlines VN142 20:00-21:20 hrs	

Thursday	Thursday	Da Nang
	21.11.2019	
	Noon	Meeting with Investment Promotion Agency Danang Briefing about Business & Investment Opportunities in Central Vietnam Mr. Hoang Thuy Duong , KPMG & Central Vietnam Delegate Community Building for European Chamber of Commerce Investment N.N., Executive Vice President at mgm technology partners (tbc)
	Afternoon	Company visit: Thaco, Bus production plant, Tam Hiệp, Núi Thành District, Quảng Nam, Vietnam
		Company visit: VinEco agriculture
Evening	Walking tour Hoi An/ dinner in Hoi An Transfer back to hotel	

Friday	Friday	Da Nang
	22.11.2019	
	Noon	Company visit: Sun Group
	Afternoon	FPT University Da Nang Campus
	Evening	Transfer by aircraft to Haiphong with VietJet Air VJ724 17:10-18:25 hrs
		<p>Welcome by Hans Kerstens, Head of Sales and Marketing at DEEP C Industrial Zones Vietnam and Head of North-Eastern Chapter of the European Chamber of Commerce of Vietnam</p> <p>Networking evening with local North-Eastern Chapter of the European Chamber of Commerce of Vietnam</p>

Saturday	Saturday	Haiphong
	23.11.2019	
	Noon	VCCI Haiphong
	Afternoon	Deep C / Harbour Tour
	Evening	Halong boat tour with overnight stay on board

Sunday	Sunday	Haiphong
	24.11.2019	
	Noon	Halong boat tour
	Afternoon	Field trip Quang Ninh: For example: VinEco, QL18, Hồng Thái Tây, tx. Đông Triều, Quảng Ninh , Vietnam
	Evening	Overnight stay in Haiphong

Monday	Monday	Hanoi
	25.11.2019	
	Morning	Breakfast briefing about German-Vietnamese Business Opportunities with Vo Quang Hue , Deputy CEO at Vingroup JSC
	Morning Noon	Company visit: VinFast, Nghĩa Lộ, Cát Hải, Haiphong, Vietnam
	Afternoon	Lunch with Philipp Rösler and Vietnamese Start-ups, sponsored by TerraVerde Travel Meeting with relevant Ministries; e.g. Ministry of Industry and Trade
Evening	Reception & Networking with <ul style="list-style-type: none"> • Dr. Guido Hildner, German Ambassador Vietnam • Marko Walde, Chief Representative of Delegate of German Industry and Commerce in Vietnam / GBA 	

Tuesday	Tuesday	Hanoi
	26.11.2019	
	Noon	Meeting with relevant Ministries, e.g. Ministry of Planning and Investment
	Afternoon	Company visit: FPT Software Headquarters Meeting with relevant Ministries Press conference with local journalists
Evening	End of programme and individual departure	