



Confirel[®]

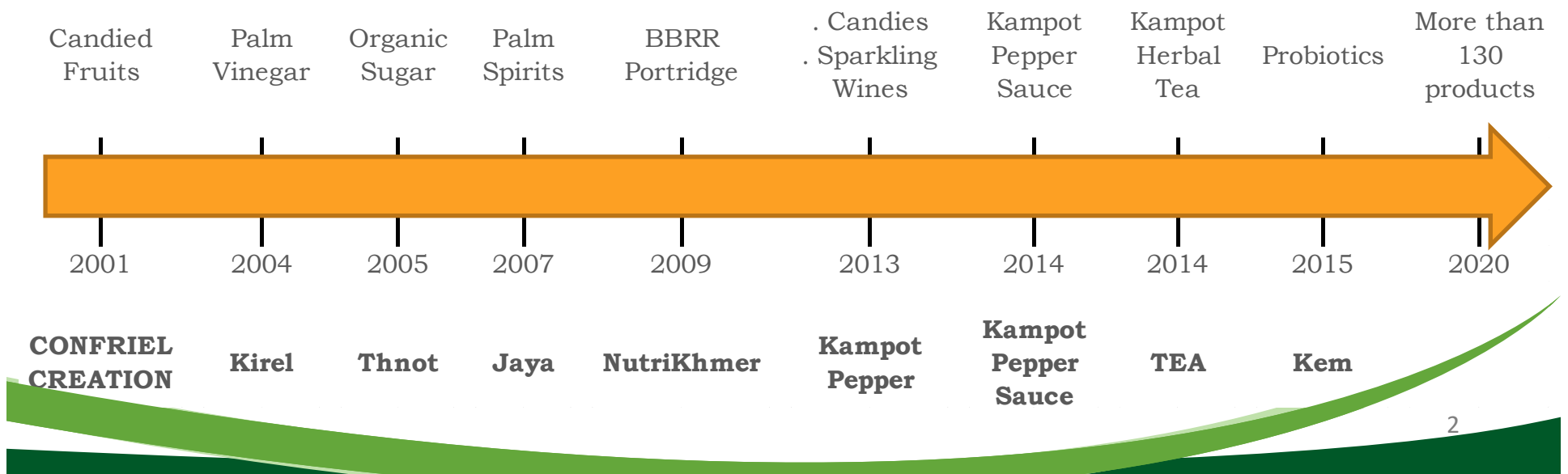
AUTHENTIC
KHMER
PRODUCT





CONFIREL HISTORY

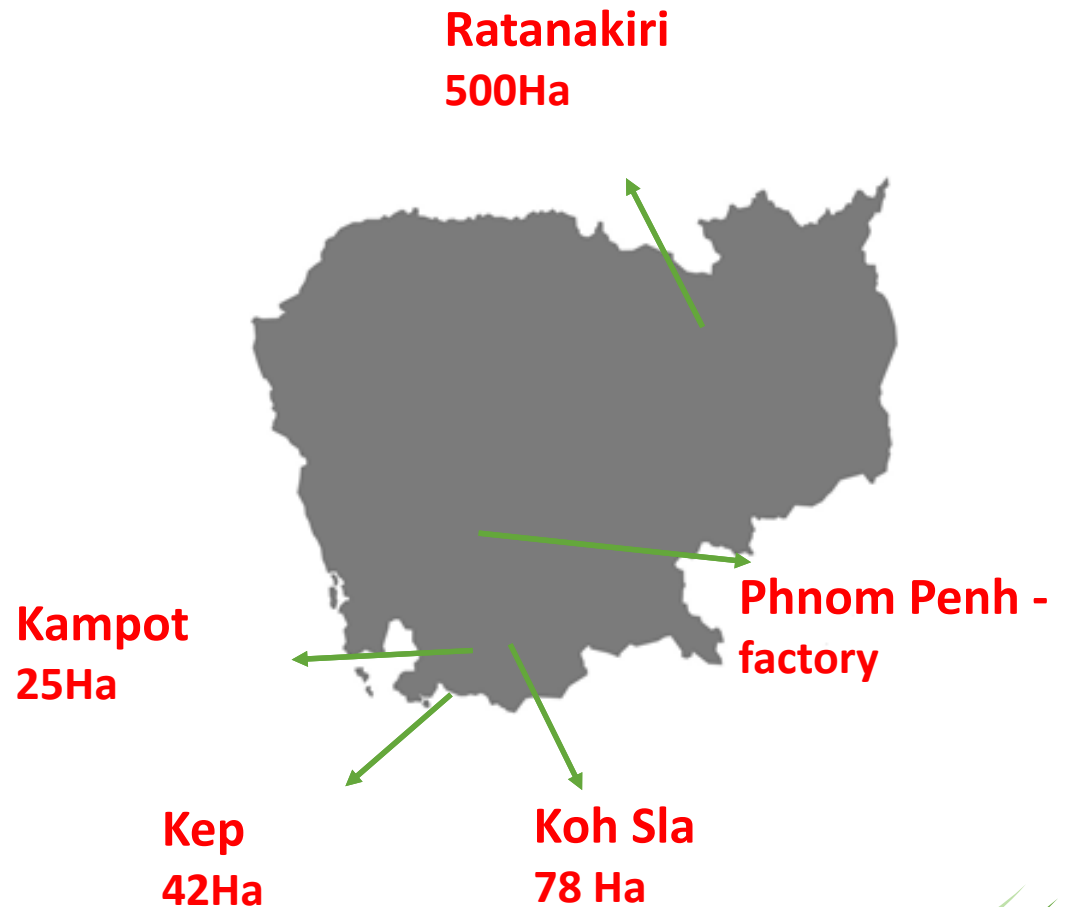
Confirel was founded in 2001 by Dr. **Hay Ly Eang**, **Doctor in Pharmacy and Phytotherapy** in France, who was driven by the conviction that rural development and the improvement of farmers' living conditions were the keystone of a happy future for his country, Cambodia.





ABOUT CONFIREL

- C** Conservation of a Natural heritage
- O** Originality of a local product
- N** New chance of development
- F** Formulated and manufactured in Cambodia
- I** Initiatives around a tree
- R** Right remuneration for all the actors
- E** Employment and training of farmers
- L** Lever for economic exchange





FARMS OVERVIEW

We grown all the ingredients used for our final products



Kampot



Kep



Koh Sla



Kampong Speu

- 3 certified organic plantations of Organic Kampot pepper and other plants.
- Up to 340 seasonal workers.
- A network of 200 sugar palm farmers in the Kampong Speu PGI area.



KEP

Green Factory

- **Pepper**
Capacity: 10,000 KGs
- **Moringa**
Capacity: 500 KGs
- **Ginger**
Capacity: 1,000 KGs
- **Mango**
Capacity: 35,000 KGs

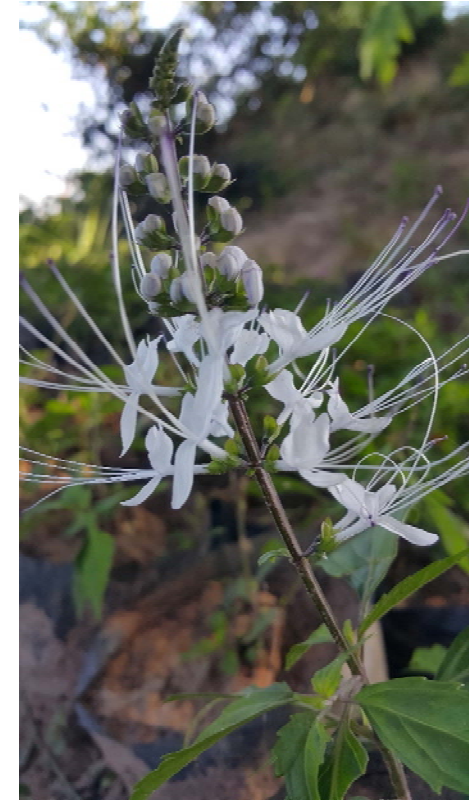




KAMPOT

GI recognition

- **Pepper plantation**
Capacity: 12,000 KGs
- **Orthosiphon**
Capacity: 1,000 KGs





KOH SLA

GI recognition

- **Pepper plantation**
Capacity: 6000 KGs
- **Mango**
Capacity: 117,000 KGs
- **Passion fruit**
Capacity: 2,000 KGs





RATTANKIRI



- **Rubber**

Capacity: 360,000 KGs

- **Cacao**

Capacity: 1000 KGs

- **Passion fruit**

Capacity: 5,000 KGs

- **Banana**

Capacity: 3,500 KGs

- **Cashew nuts**

Capacity: 20,000 KGs





KOMPONG SPEU AREA

- **Palm Sugar**
Capacity: 300,000 KGs
Network of 200 farmers

GI recognition





FACTORY

- New factory, built in 2018 is 3,444 sqm on 5 floors (2 underground due to the proximity of the airport)



ACCESSIBILITY:

- 3 Hours from Sihanoukville main port
- 10 minutes from International airport

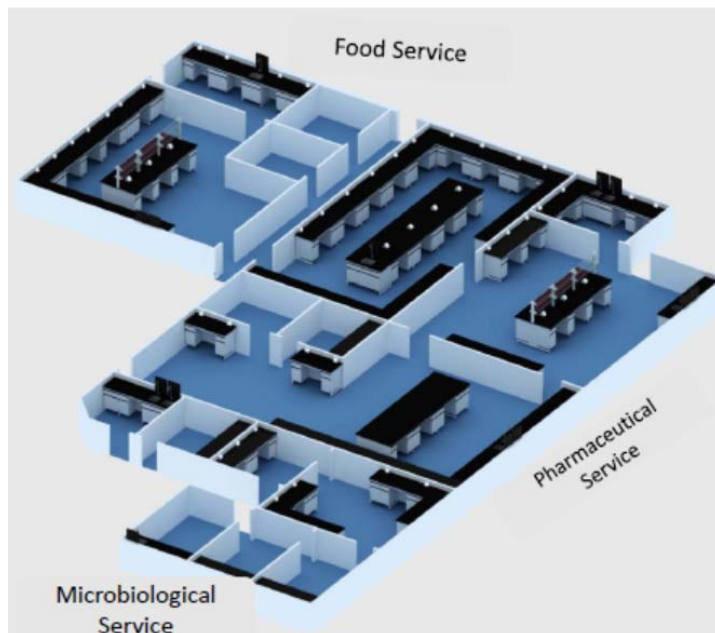


70 employees including 3 in R&D and 6 in QC

The factory is HACCP and GMP certified



LABORATORY



900 sqm laboratory used for Confirel and for our sister company in Pharmacy, PPM.



Testing Capability:

Physiochemical

Testing:

- Pharma products
- Raw Materials
- Foods
- Water.

Microbiological

Testing:

- Pharma products
- Raw Materials
- Foods
- Water.

Stability study:

- Pharma products
- Food.



CONFIREL, 4 BRANDS, 1 VISION



OUR VISION:

The prosperity and harmony of Cambodia are based on the welfare of its farmers.

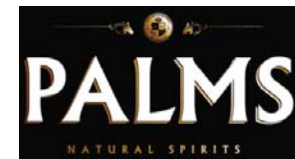
Engaged in sustainable rural development of Cambodia, Confirel offers the world the best local Cambodian products to allow farmers and their families to fully enjoy the benefits of their labor and improve their way of life.



CONFIREL DISTRIBUTION

Confirel products are distributed on the local and international market.

- **On the local market**, they are sold in mass distribution, specialized points of sale and in the HORECA network.
- **On the international market**, they are distributed in B2B and B2C in ASEAN countries, China, Japan, Korea, Vietnam, Europe, North America and French-speaking Africa. Some of our international customers:





BULK SALES - Sugars

All our Palm sugar is GI

Depending on your demand it can be **ORGANIC**

Lead Time: 1 week to 1 months depending on the year season

Production information sheet available on request

PALM SUGAR granulated.

Normally sold by pack of 20kg

pallets of 18 packs

Container of 40 ft: \approx 16 tons

PALM SUGAR Syrup

Normally sold by pack of 20 L

pallets of 14 packs

Container of 40 ft: \approx 12,320 L

PALM SUGAR Paste

Normally sold by pack of 23kg

pallets of 14 packs

Container of 40 ft: \approx 14,168 tons





BULK SALES - TEA

All our KAMPOT PEPPER TEA is **ORGANIC**

All the herbs are from our own farms

Lead Time: 1 week to 1 months depending on the year season

Production information sheet available on request

ORGANIC KAMPOT PEPPER TEA

Normally sold by pack of 30 g
pallets of 93 packs
Container of 40 ft: \approx 4,092 Tins





BULK SALES – KAMPOT PEPPER

All our KAMPOT PEPPER sugar is GI

Depending on your demand it can be **ORGANIC** (from our farms)

Lead Time: 1 week to 1 months depending on the year season

Production information sheet available on request

ORGANIC KAMPOT PEPPER

Normally sold by pack of 20kg
pallets of 18 packs
Container of 40 ft: \approx 8 tons





BULK SALES – MANGO PUREE

- Fresh Mango Puree: 100% natural mango fruit.
- Packed by 1kg
- Origin: Cambodia
- pallets of 18 packs
- Container of 40 ft: \approx 8 tons





CONFIREL CERTIFICATIONS



- International Patent (Pepper inflorescence tea)
INPI 1650470 / WIPO 2017/125669 A1
- Organic certification by Ecocert since 2004 according to
 - European EC 834/ 2007
 - American NOP
 - Japanese JAS
- Protected Geographic Indication certification
- Food safety certification by TUV Rheinland
- Halal certification by HCIRAC

In Progress:





CONFIREL PRIZES & RECONIZATION

CSR Winner 2016



One of the 100 best products of 2017 in Japan by **Kingdom Cuisine** magazine Organic Thnot sugar is named.

料理王国

Natexpo 2005

Won at Natexpo Paris the award
“Palme d’Or” in the category
“Bien se nourrir”.



2017 ASEAN Conference Food in Ho Chi Minh City

Organic Thnot sugar has been awarded the First Prize





SOCIAL ACTIVITIES

KINAL FOUNDATION

Kinal Foundation works in Cambodia to improve health of children, to give youth a better education and to encourage the young researchers.

Confirel is one of the biggest donors.



BOBOR RONG ROEUNG food supplement

Confirel, in association with Danone and 1001 Fontaines association is developing a new range of Porridge to be distributed all over the rural areas of Cambodia to improve the access to healthy food of the kids





CONTACT US



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THANK YOU!

